

## > WHY SEMPLE FRASER?

What is it about Semple Fraser that attracts so many high profile clients and continues to keep them here, year after year?

The simple answer is they like our style. They recognise the value of a firm that can offer the services of some of the most experienced and respected commercial lawyers in the country, yet is still ambitious and hungry enough to make sure complacency never gets in the way of true client commitment. They appreciate the added value of the way we work as a team on every project, bringing together the combined talents of all groups throughout the firm in a unified effort, dedicated to delivering the best possible commercial outcome for our clients.

And perhaps most of all, they see the sense of our decision to focus our service offerings specifically on the areas that matter to them most in the day-to-day operation of their business. In this way, we can concentrate all our resources on providing a level and depth of specialist expertise in each of these key areas which we believe no other law firm in Scotland can match.

Clients also appreciate our commitment to innovation, demonstrated by the development of our Clarisys system of digital filing. This system gives Semple Fraser clients with a number of projects on the go, the unique advantage of being

able to access real time information on the status of any job at any time as well as sophisticated financial intelligence.

With a genuine UK-wide service, one third of our lawyers are either dual qualified or English qualified and advise our clients and organisations throughout the UK as well as other parts of the European Community. It all adds up to a distinctive choice that continues to reap considerable commercial rewards for our existing clients – and a distinctive alternative that could make all the difference to you.

### Other Semple Fraser service areas:

- Banking & Finance
- Commercial Litigation
- Commercial Property
- Corporate
- Corporate Recovery & Insolvency
- Employment
- Environment & Pollution
- Intellectual Property
- Planning
- Property Finance
- Tax

## SEMPL FRASER LLP

## > THE EXPERTS

### OUR PEOPLE

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Semple Fraser LLP is a multi-national practice



SERVICE CREDENTIALS  
 > CONSTRUCTION

## › CONSTRUCTION

Adjudication

Alternative Dispute Resolution

Appointment agreements

Building Contracts

Collateral Warranties

Guarantees & bonds

Litigation

Procurement

« The smooth operators are on the rise ... sound commercial guidance that's straight to the point. »

**Chambers and Partners Directory 2008**

« Kenmore has been relying on the sound advice from Semple Fraser's construction team for more than six years for everything from drafting construction documents to handling our disputes in a commercially sensible way. They are always quick to respond and their professional approach and personable working relationships gives us the confidence to turn to them when we need it most. »

**Jeff Grant, Projects Director,  
Kenmore Property Group Ltd**

« The young and proactive construction team at Semple Fraser have an intricate industry knowledge and their practical advice extends beyond what can be expected of a traditional law firm, making them the winning team at all times! »

**Jamie McGarry, Managing Director,  
Gareloch Support Services (Plant) Ltd**

## › TALKING YOUR LANGUAGE

With a long established reputation as one of Scotland's top legal firms for commercial property, we could not have had a firmer foundation for building a specialist division dedicated exclusively to the needs of the construction industry.

We saw a glaring gap in the market – and we soon found out why. Developing the technical understanding required to serve such a highly regulated industry takes time. It demands total immersion in the unique complexities of the industry on a day-to-day basis, learning on the job what really matters to a diverse range of clients from sub-contractors to property developers.

*All this hard work paid off when one of the UK's largest construction groups appointed us to act for them in a high-profile dispute connected to the Scottish Parliament building.*

In their words, they chose us for our 'tenacity' – and there can be no better way to describe our dogged determination to protect and promote the interests of our clients at every stage of the process, from pre-contract negotiations to post-contractual claims.

Adjudication now accounts for a substantial percentage of our business, but our success in dispute resolution tells only part of the story. We place equal emphasis on dispute avoidance, taking a long-term strategic view on the drafting of all contracts and agreements to ensure maximum commercial advantage for every client, large or small. In this, we are uniquely placed to offer the added value of expert advice from Semple Fraser colleagues on such matters as project finance, planning and – increasingly important to our construction clients – environment and pollution.

So let's talk. After all, we do talk the same language.

## › TRACK RECORD

### **Sir Robert McAlpine Limited**

Represented Sir Robert McAlpine -v- Scottish Parliamentary Corporate Body regarding the procurement process for the new Scottish Parliament building.

### **Donegall Place Investments**

Construction advice in relation to the purchase and subsequent £184m sale of the St James Centre, Edinburgh. The purchase of the centre won Scottish Property Awards Deal of the Year.

### **JJ Gallagher**

Advise on construction documentation for retail parks throughout Scotland, including recent developments at Port Glasgow, Dundee and Linwood.

### **JM Architects**

Advice regarding appointments and disputes in relation to large scale PPP and commercial projects throughout the UK.

### **Land Securities Group PLC**

Large review and report process relative to complex construction set up and protection environment of Buchanan Galleries, Glasgow.

### **Kenmore Group**

Drafted Professional Team Appointments and Building Contract for the construction of a hotel, office and casino development at City Wharf, Aberdeen..

### **Frenchgate Interchange**

Construction advice in relation to the forward acquisition of the Frenchgate Interchange Shopping Centre in Doncaster, for a price in excess of £230m. Following completion of the large extension, this will create an integrated scheme comprising some 800,000 sq ft of prime retail space. The project will also incorporate a major transport interchange hub adjacent to the West Coast mainline railway station.

### **Cegelec Limited**

£5 million claim referred to Expert Determination procedure.

### **Southplace Homes Limited**

Drafted, negotiated and put in place two sets of construction documents for golf club and residential developments.